

Who needs a standard for Innovation Management?

Towards a Management System Standard (MSS) for Innovation

XXIV ISPIM Conference June 2013, Helsinki

Magnus Karlsson

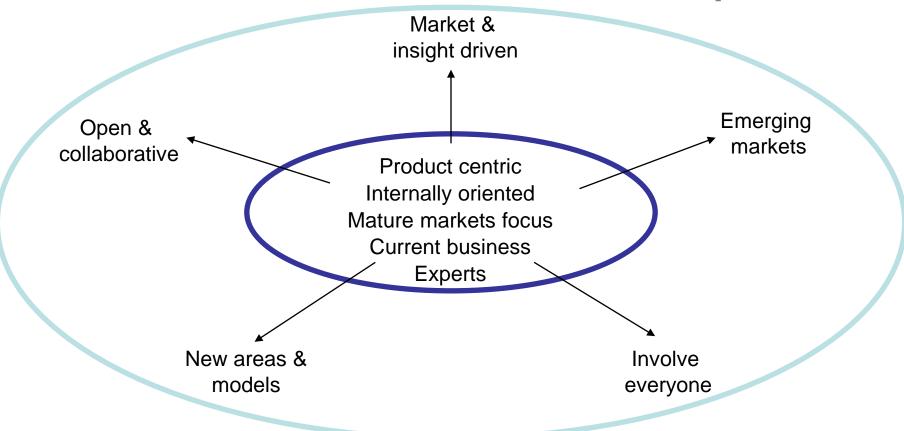
Director, Group Function Strategy, Ericsson Adjunct Professor, KTH Royal Institute of Technology Chairman SIS/TK532 Innovation Management



Counterintuitive?



1. Innovation: more complex

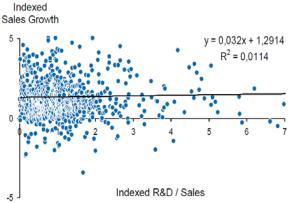


2. R&D is not enough

There is NO correlation between R&D spending and business performance

Example analysis showing link between R&D and financial performance
 Indexed
 Sales Growth
 relationship between
 R&D spend and:
 y = 0,032x + 1,2914
 y = 0,032x + 1,2914

- Sales growth
- Gross profit growth
- Operating profit growth
- Operating Margin
- Net profit growth
- Net Margin
- Market cap growth
- Total shareholder return



The Performance Disconnect

Companies with a highly aligned innovation strategy and a culture that supports innovation significantly outperform their peers:

- 30% higher enterprise value growth
- 17% higher profit growth



Annual survey of the global 1000 top R&D spenders, Booz & Company 2012

3. Less organizational "slack"





2007

4. Organizations are confused

Many firms are confused about innovation — what it is, what it can do and whether it can or should be formally managed

Even companies considered to be highly innovative struggle to maintain a consistent and ongoing level of innovation

Your organization?

- Innovation is very important for us
 - We can get better at it
 - But not sure **how** to do it

Summary

- 1. Innovation: more complex
- 2. R&D is not enough
- 3. Less organizational "slack"
- 4. Organizations are confused

Need for systematic innovation

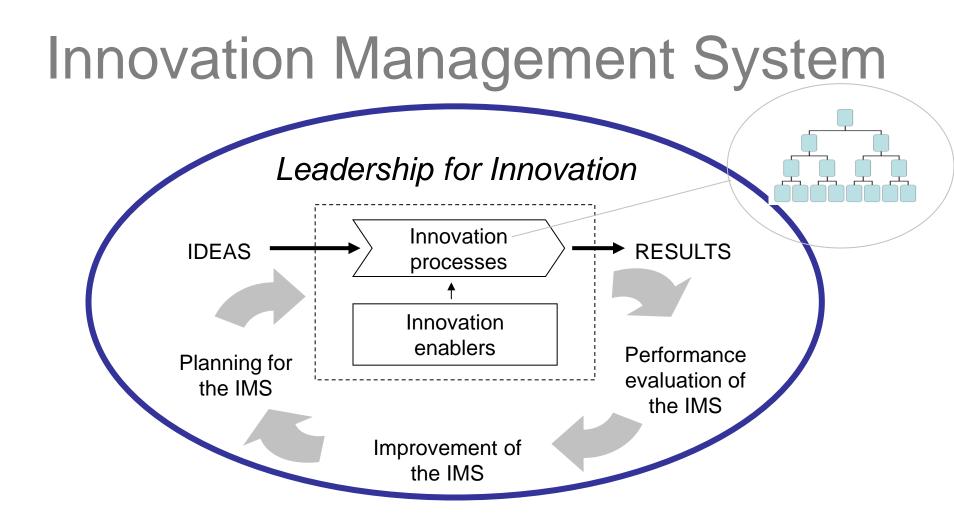
What is standardization?

- The voluntary process of developing technical specifications based on consensus among all interested parties (industry including SMEs, consumers, trade unions, public authorities, etc).
- It is carried out by independent standards bodies, acting at national, European (CEN) and international (ISO) level.

Ongoing standardization

- CEN/TC 389 "Innovation Management" started in November 2008, initiated by Spain AENOR
- First publication July 2013: CEN/TS 16555-1 Innovation Management System
- Work starting within ISO





Leadership for innovation

- 1. Vision & goal
- 2. Innovation strategy
- 3. Human/financial resources
- 4. Roles and responsibilities
 - 5. Policy for protecting IP
 - 6. Policy for collaboration
- 7. Foster innovative culture
 - 8. Communication
 - 9. Measure performance
- 10. Promote IMS improvement

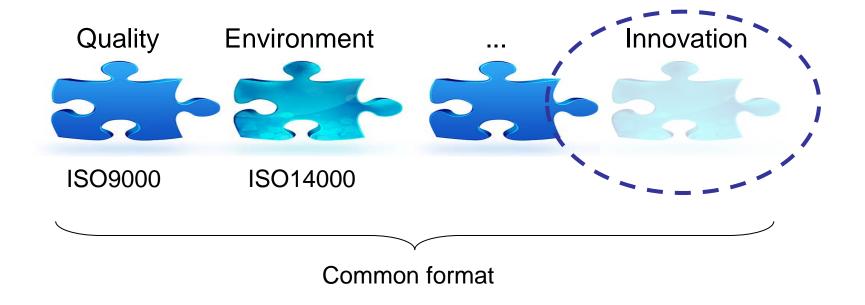
Purpose and scope

- Aim: Guide organizations to introduce, develop and maintain a framework for systematic innovation management practices (an IMS).
- Scope: Applicable to all public and private organizations, regardless of sector, type or size.
- Intention: Increase awareness of innovation, guide to establish an IMS, improve innovation performance, create value for the organization

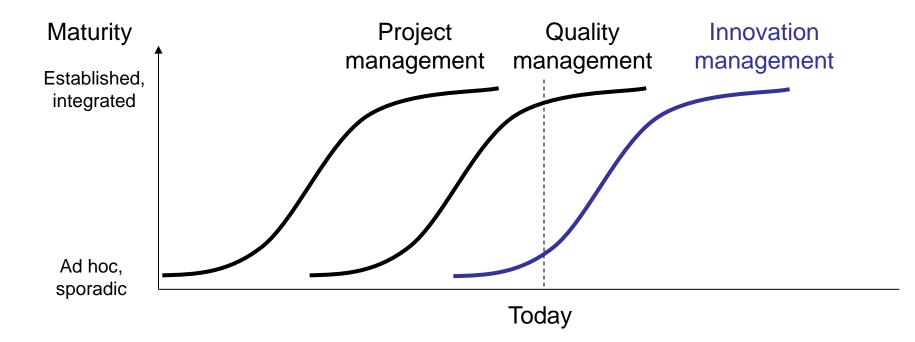
Why a common framework?

- 1. Guide organizations to implement systematic innovation
- 2. Facilitate innovation assessment and benchmarking
- 3. Expand the market for innovation support services
- 4. Pre-requisite for funding, procurement & partnering etc.
- 5. Step to integrate innovation as a discipline into the organization

General management system



Professionalization?



Going forward

- Main document to be published July 2013
- Pilot test of the standard in organizations
- Continued development by ISO

Want to participate? -> National standards organization

END



Systematic Innovation and the Journey Towards a Unified Innovation Management Standard

http://www.innovationmanagement.se/2012/11/19/systematic-innovation-and-the-journey-towards-aunified-innovation-management-standard/

Preparing Ourselves for Innovation Standards

http://www.innovationmanagement.se/2012/11/22/preparing-ourselves-for-innovation-standards/

CEN/TC 389 'Innovation Management'

http://www.cen.eu/cen/Sectors/Sectors/Innovation/Pages/TC%20389.aspx

Innovation defined

"implementation of a new or significantly improved product (good or service), or process, a new marketing method, or a new organizational method in business practices, workplace organization or external relations"

[Oslo Manual, OECD 2005]

Innovation Management System

"set of interrelated or interacting elements of an organization to establish innovation policies and objectives, and processes to achieve those objectives"

[CEN/TC 389 N 106, 2012]